Dear Friends and Colleagues,

For Autism Speaks, 2017 was a pivotal year of progress toward fulfilling our mission objectives and strategic roadmap, which are dedicated to promoting solutions, across the spectrum and throughout the life span, for the needs of individuals with autism and their families. We are excited to share this year’s many notable achievements.

We continued to increase understanding and acceptance of people with autism through worldwide social media engagement, reaching more than 7.1 million people in 170 countries during April, World Autism Month. Our first special report, *Autism and Health: Advances in Understanding and Treating the Physical and Mental Health Conditions that Frequently Accompany Autism*, brought together collective scientific insight on the broad spectrum of autism and some of the co-occurring conditions that can impact the quality of life. With the creation of our national autism-friendly calendar, people with autism and their families had access to more than 7,500 events, including holiday traditions and travel opportunities, many for the first time.

In support of our goal to act as a catalyst for life enhancing research breakthroughs, 2017 has been an exciting year of discovery and advances in best-practice clinical care. Autism Speaks-funded research identified 18 new autism-linked genes, furthering our understanding of the underlying biology of autism. In addition, more than 50 Autism Speaks-funded fellows and senior researchers were selected to present their work at the International Meeting for Autism Research. Our continued grant funding for bright young scientists has made Autism Speaks one of the field’s most important supporters of early-career autism scientists.

Research has shown that early childhood screening and timely intervention improve outcomes for people with autism. In 2017, Autism Speaks utilized a telemedicine platform through its Autism Treatment Network to reach primary care practices and community health centers in underserved areas and inform best-practice care for children with autism. Meanwhile, through Autism Speaks advocacy efforts, autism health insurance benefits, including coverage for evidence-based treatments, became a standard benefit in the nation’s largest health insurance company covering more than 37 million members.

We recognize that there is an urgent gap in the autism field concerning the transition to adulthood and ensuring that adolescents have the support, resources, opportunities and skills to live as independently as possible. Our 2017 achievements included the expansion of the Autism Speaks career website by 70 percent. And our launch of a tele-learning series on transition attracted more than 2,700 registrants. Of those, 40 percent requested and received additional assistance from our Autism Response Team. Ensuring access to reliable information and services throughout the life span is paramount to the work we do. In 2017, Autism Speaks provided information and resources to more than 1 million people – a 58 percent increase over 2016.

None of this progress is possible without generous families, volunteers, donors and partners. This year, we raised $96.8 million to fuel our mission and help as many people as possible. Our community has supported our mission through donated and in-kind goods and services, Autism Speaks Walks, Team Up races, special events, and donations made online or by mail.

We are grateful for our network of donors and constituents and proud of the impact we are making to enable people with autism to live their best possible lives. By working together, we can enhance lives today and accelerate a spectrum of solutions for tomorrow. Thank you for your continued support.

Sincerely,

Brian Kelly
Chairman, Board of Directors

Angela Geiger
President and Chief Executive Officer
Autism Speaks is dedicated to promoting solutions, across the spectrum and throughout the life span, for the needs of individuals with autism and their families. We do this through advocacy and support; increasing understanding and acceptance of people with autism spectrum disorder; and advancing research into causes and better interventions for autism spectrum disorder and related conditions.

Autism Speaks is enhancing lives today and accelerating a spectrum of solutions for tomorrow.
At Autism Speaks our priority mission objectives focus on enhancing the lives of people with autism and their families in tangible, strategic ways that span science, services and policy.

Through partnerships and collaborations, we are:

**INCREASING UNDERSTANDING & ACCEPTANCE OF PEOPLE WITH AUTISM**

**BEING A CATALYST FOR LIFE ENHANCING RESEARCH BREAKTHROUGHS**

**INCREASING EARLY CHILDHOOD SCREENING & TIMELY INTERVENTION**

**IMPROVING THE TRANSITION FROM ADOLESCENCE TO ADULTHOOD**

**ENSURING ACCESS TO RELIABLE INFORMATION & SERVICES THROUGHOUT THE LIFE SPAN**
INCREASING UNDERSTANDING & ACCEPTANCE

Autism affects an estimated 3 million people in the United States and 70 million people worldwide. More than 90 percent of the world’s autism community lives in low- and middle-income countries with little access to autism services or support, challenged by the high cost of care, as well as stigma and social intolerance.

1 in 68 children is diagnosed with autism in the U.S.

Nearly 2/3 of children with autism between the ages of 6 and 15 have been bullied.

Nearly 1 in 3 people with autism feels socially isolated.

Autism affects more than 70 Million people worldwide.

Through your support, we are measurably increasing understanding of autism, elevating public health practices and supporting the delivery of sustainable services across the life span.

In 2017, we:

WELCOMED MORE THAN 1.5 MILLION VISITORS EACH MONTH TO AUTISMSPEAKS.ORG, providing a unique opportunity to find answers, resources and ways to get involved in our mission.

ENGAGED 7.1 MILLION PEOPLE IN 170 COUNTRIES DURING APRIL, WORLD AUTISM MONTH, aimed at educating and motivating individuals to increase support of people with autism.

- Developed the first in an annual series of comprehensive special reports, AUTISM AND HEALTH: Advances in Understanding and Treating the Physical and Mental Health Conditions That Frequently Accompany Autism.

- Co-hosted a United Nations panel discussion, Populations on the Move, examining the need for autism services in refugee communities, a U.N. priority for the coming years, in collaboration with Bangladesh and Qatar.

- Created an interactive quiz taken by 83,000 people to increase understanding and acceptance of people with autism.

- Created a Facebook frame used by 1.1 million people during World Autism Month to increase awareness and show their support.
<table>
<thead>
<tr>
<th><strong>2</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>USED OUR SOCIAL MEDIA CHANNELS TO SHARE STORIES FROM PEOPLE WITH AUTISM</strong> and those who support them. Increased our social media presence by 8 percent, bringing our following to more than 1.8 million on Facebook, 131,000 on Instagram and 242,000 on Twitter.</td>
</tr>
<tr>
<td><strong>ENGAGED WITH THE FOOD AND DRUG ADMINISTRATION IN COMMUNITY DISCUSSIONS ON PATIENT-FOCUSED DRUG DEVELOPMENT</strong> for autism, bringing our community's perspective to the evaluation of new medicines.</td>
</tr>
<tr>
<td><strong>LAUNCHED PILOT TESTING IN THE UNITED STATES OF THE AUTISM SPEAKS/WORLD HEALTH ORGANIZATION CAREGIVER SKILLS TRAINING PROGRAM</strong> for developmental disabilities. In Xiamen, China, co-hosted the first global technical conference for the 30 countries implementing the program.</td>
</tr>
</tbody>
</table>
| **CREATED NATIONAL AUTISM-FRIENDLY CALENDAR OF EVENTS** with 7,500 listings at AutismSpeaks.org/Autism-Friendly-Events.  
  - Through partnership with the Noerr Programs, 13,000 people benefited from autism-friendly Santa and Easter Bunny visits.  
  - Our partnership with JetBlue Airways enabled 500 people with autism to practice air travel, from check-in through taxiing along the runway. |
| **LAUNCHED THE VOLUNTEER ADVOCACY AMBASSADOR PROGRAM.** Participants include self-advocates, parents, lawyers, service providers and more. These ambassadors enhance Autism Speaks' advocacy efforts by promoting constituent outreach to elected officials. More than 160 people representing 39 states have joined the program. |
| **PARTNERED WITH KIEHL’S AND ACTOR MATTHEW MCCONAUGHEY,** who designed a limited-edition label for Kiehl's Ultra Facial Cream, with worldwide donations benefiting Autism Speaks. This partnership made headlines on social media and around the globe, including articles in *Variety* and *People*. |
| **PARTNERED WITH THE AD COUNCIL AND ZENITH** to generate $41.5 million in donated media placements for The World of Autism public service campaign and autism community support. |
Autism Speaks is helping to lead the explosion in discovery of genes associated with the underlying biology of different subtypes of autism. At the same time, we have generated a vital pipeline of talent for the future of autism research. Autism Speaks Science has played a major role in:

- **Identified 18 new autism-linked genes**, deepening the understanding of autism’s broad spectrum.
- **Supported the U.S. Department of Health and Human Services’** Interagency Autism Coordinating Committee recommendation to double the autism research budget.
- **Supported the research behind more than 50 studies**, published in respected scientific journals.
- **Incorporated the perspective of the autism community** in the Autism Speaks Strategic Plan for Science 2018-2020, to focus future research funding in areas that can enhance lives today and deliver a spectrum of personalized solutions in the years ahead.
- **Established that 80 percent of 61 gene variations** identified through whole genome sequencing affect biochemical pathways that have clear potential as targets for future medicines.

Through the work of Autism Speaks and our grant-funded researchers, we are enhancing the future for people with autism. In 2017, we:
MSSNG RANKS AMONG THE FIELD’S LARGEST GENOMIC DATABASES and is driving research into personalized treatments and support services. MSSNG makes more than 7,000 genome sequences freely available for autism research, including nearly 3,000 sequences from the Autism Speaks Autism Genetic Resource Exchange. In 2017, more than 100 investigators in 60 research institutes conducted studies using MSSNG resources.

SUPPORTED BEST-PRACTICE CLINICAL CARE THROUGH RENEWED GRANT FUNDING of Autism Speaks’ 12 Autism Treatment Network (ATN) centers in North America.

REACHED A MILESTONE FOR THE AUTISM TREATMENT NETWORK by publishing more than 100 peer-reviewed medical research papers.

LAUNCHED EIGHT HIGHLY PROMISING PREDOCTORAL STUDENTS INTO CAREERS IN AUTISM RESEARCH with our highly competitive Weatherstone Predoctoral Fellowships, bringing the total to 71 fellows since 2009 and making Autism Speaks one of the field’s most important supporters of early career scientists.

SUPPORTED THE RESEARCH BEHIND MORE THAN 50 SCIENTIFIC PRESENTATIONS at the 2017 International Meeting for Autism Research.

- For example, Eric Rubenstein, of the Autism Speaks Weatherstone Class of 2016, is advancing understanding of the association between autism symptoms in diagnosed children and broader (subclinical) autism traits in their parents. The goal is to better understand how and when inherited factors play a role in the development of autism, then use this information to tailor interventions to best meet a child’s need. Three of Mr. Rubenstein’s studies were selected for presentation at the 2017 International Society for Autism Research – a remarkable honor.

SUPPORTED THE RESEARCH BEHIND THREE LANDMARK SCIENTIFIC REPORTS identifying early brain changes that predict the onset of autism in babies at high risk for the condition – opening earlier opportunities for effective intervention.

Eric Rubenstein, 
Autism Speaks 
Weatherstone Class of 2016

MSSNG.ORG
INCREASING EARLY CHILDHOOD SCREENING & TIMELY INTERVENTION

Autism Speaks is helping to lay the foundation to ensure all children on the spectrum reach their highest potential. We continue our work with a special focus in high need, lower socioeconomic populations by empowering parents, educating physicians and advancing research.

Funded two published studies providing greater insight on Autism’s earliest risk factors. Our support for the Infant Brain Imaging Study and Early Autism Risk Longitudinal Investigation collaboration (two NIH Center for Excellence Networks) continues to produce insights on very early signs.

Provided 560,000 families with free access via Autismspeaks.org to the M-CHAT-R, the recommended risk assessment questionnaire tool for children 16 to 30 months old.

Helped develop and successfully test a telemedicine platform to teach and support best practices in autism screening and care among more than 100 primary care practices and community health centers in underserved areas.

Launched a telelearning series for families with newly diagnosed children. Of almost 1,500 registrants, nearly half requested and received follow-up from our Autism Response Team.

FUNDED TWO PUBLISHED STUDIES PROVIDING GREATER INSIGHT ON AUTISM’S EARLIEST RISK FACTORS. Our support for the Infant Brain Imaging Study and Early Autism Risk Longitudinal Investigation collaboration (two NIH Center for Excellence Networks) continues to produce insights on very early signs.

Research has brought about a consensus in the field: When interventions begin at a young age, the chances of progress are significantly greater. In 2017, we:

Does your toddler show any of the following signs? 1. Don’t wait. If you ever have concerns, talk to your health care provider. You know your child best. Many types of health insurance must cover free autism screening at 18 months and 24 months of age. 2. Fill out the M-CHAT-R Screener on the back of this page or online and review it with your health care provider. 3. Start the intervention process right away. Your child can receive a FREE evaluation even without a formal diagnosis. If your child is under 36 months, contact your local birth to three agency or early intervention office as soon as you have a concern. 4. If you need help go to AutismSpeaks.org for more information. Contact the Autism Speaks autism response team. They can answer your questions and provide you with free resources. In English: 888-AUTISM2 (888-288-4762) En Español: 888-772-9050 familyservices@autismspeaks.org Text “ART” to 30644

If so, what should you do? No babbling by 12 months No back and forth gestures such as pointing, showing, reaching or waving by 12 months No response to name by 12 months No words by 16 months No meaningful, two-word phrases (not including imitating or repeating) by 24 months Preoccupation with parts of objects or toys Repeats unusual movements or actions Any loss of speech, babbling or social skills at any age

Partially adapted from www.cdc.gov/actearly

**Autism can be diagnosed between 18-24 months with a thorough behavioral assessment.**

**the average age of diagnosis in the U.S. remains around 4 years of age.**

**Autism affects all ethnic and socioeconomic groups.**

minority groups tend to be diagnosed later and less often.
SUPPORTED RESEARCH SHOWING THAT A VIDEO-FEEDBACK TRAINING PROGRAM for parents of babies with signs of autism can lead to long-term improvements in social communication.


CO-SPONSORED THE SECOND INTERNATIONAL DEVELOPMENTAL PEDIATRICS CONGRESS, in Mumbai, India.

ALIGNED WITH FAMILIES, PROFESSIONALS, ADVOCACY GROUPS AND GOVERNMENTS in more than 70 countries to enable practical and effective delivery of care, especially in under-served areas.

FILED A FRIEND-OF-THE-COURT BRIEF IN THE CASE OF ENDRÉW F. V. DOUGLAS COUNTY SCHOOL DISTRICT RE-1, in which the U.S. Supreme Court held that a school must offer an individualized education plan (IEP) reasonably calculated to enable a child to make progress appropriate in light of the child’s circumstances, not merely minimal progress.
IMPROVING THE TRANSITION FROM ADOLESCENCE TO ADULTHOOD

Autism Speaks is urgently identifying solutions to address the diverse needs, challenges and strengths of adolescents with autism and develop new opportunities to enhance adult life.

- An estimated 50,000 teens with autism age out of school-based services each year.
- Teens with autism receive healthcare services as often as those with other healthcare needs.
- Nearly half of 25-year-olds with autism never held a paying job.
- Many young adults with autism do not receive healthcare for years after they stop seeing a pediatrician.

It is essential that families have the support and resources to create a transition plan that will develop the skills needed for people with autism to live as independently as possible. In 2017, we:

EXPANDED AUTISM SPEAKS CAREER WEBSITE OPPORTUNITIES BY 70 PERCENT. The online employment portal provides adults with autism seeking jobs access to more than 230 employers and 500 service providers. Employers include Xerox, Microsoft GE, Macy’s, Johnson & Johnson, American Express, Hilton Hotels and more.

INCREASED CORPORATE EMPLOYMENT EFFORTS FOR ADULTS through a collaborative corporate disability consultancy service funded in part by Autism Speaks to assist companies in developing autism-led hiring initiatives. Companies include Cintas, Amazon, Quest Diagnostics, Meijer Superstores and NCR.

FULFILLED MORE THAN 15,000 REQUESTS FROM FAMILIES FOR RESOURCES ON THE TRANSITION INTO ADULTHOOD. These materials included the Transition Tool Kit, Community-Based Skills Assessment, Advocacy Tool Kit and Postsecondary Educational Opportunities Guide.

LAUNCHED TELELEARNING SERIES ON TRANSITION. Of nearly 2,700 registrants, more than 40 percent requested and received follow-up with our Autism Response Team.
SUCCESSFULLY ADVOCATED FOR CONGRESS TO ENHANCE STATE SAVINGS PLANS, KNOWN AS ACHIEVING A BETTER LIFE EXPERIENCE (ABLE) PROGRAMS by allowing rollovers from college savings accounts to ABLE accounts and by providing additional savings incentives for ABLE beneficiaries who work. Thirty-one states now have ABLE programs.

INCREASED MEMBERSHIP in our LinkedIn Housing and Residential Supports Network by 42 percent and the Autism Employment Network by 35 percent.

PARTICIPATED IN DEVELOPING THE DEPARTMENT OF HEALTH AND HUMAN SERVICES REPORT TO CONGRESS on Young Adults and Transitioning Youth with Autism Spectrum Disorder.

Do you want to learn more about helping to prepare your child for the transition process and how to best support him/her from middle school through the transition into adulthood?

Join us for a tele-learning program for families with transition-aged children (ages 12–22) and learn about the best ways to support your transition-aged youth. It's never too early to start planning.

The Tele-Learning Program Will Highlight:

· information about Autism Speaks
· how to access free resources
· tools to help you and your family Transitioning to Adulthood

PRESENTS
A TELE-LEARNING PROGRAM
Join Autism Speaks For a Tele-Learning Program for Families with Transition-Aged Youth

DATES
March 15, 2017
April 12, 2017
May 17, 2017
June 14, 2017
July 12, 2017
August 16, 2017
September 13, 2017
October 11, 2017
November 15, 2017
December 16, 2017

Register now at AutismSpeaks.org/tele-learning
7pm EST | 6pm CST | 5pm MST | 4pm PST
ENSURING ACCESS TO RELIABLE INFORMATION & SERVICES THROUGHOUT THE LIFE SPAN

Autism Speaks provided services and resources to more than 1 million people in 2017 – a 58 percent increase over 2016. We are committed to providing information and referrals to people with autism and those who support them, at every life stage.

SUCCESSFULLY ADVOCATED FOR IMPROVED HEALTH COVERAGE FOR AUTISM. As a result, the nation’s largest health insurance company, United Healthcare, which has 37.7 million members in the U.S., began covering applied behavior analysis for autism as a standard benefit in group plans in 2017. Cigna will follow suit beginning in 2018.

EXPANDED FACEBOOK LIVE DISCUSSIONS TENFOLD. More than 420,000 people viewed the sessions, covering school, safety, transition to adulthood, and updates on science and research.

PROVIDED NEARLY 170,000 COPIES OF AUTISM SPEAKS RESOURCE MATERIAL and educational information on topics across the life span to families and health professionals.

INCREASED THE NUMBER OF PEOPLE RECEIVING DIRECT SUPPORT from the Autism Response Team by 12 percent to almost 70,000 people in the U.S.

Each person’s experience with autism presents unique challenges as well as strengths, which define the type of support necessary to live a fulfilling life. In 2017, we:

on average, it costs an added $60,000 a year to care for someone with autism. The majority of these costs are in special education and lost parental income.

FOR MOST autism is a lifelong condition. The incremental cost of autism across a lifetime averages $1.4 M to $2.4 M with costs increasing with intellectual disability.

Each person’s experience with autism presents unique challenges as well as strengths, which define the type of support necessary to live a fulfilling life. In 2017, we:
PROVIDED SERVICES TO 38,000 PATIENTS IN THE AUTISM SPEAKS AUTISM TREATMENT NETWORK. This included care coordination for 14,000 patients, provided by the network’s Family Navigators.

CO-AUTHORED REPORT ON BRIDGING RESEARCH AND POLICY GAPS in global services and support for children with autism and other developmental disorders.

CO-HOSTED THE 2017 AUTISM LAW SUMMIT SPONSORED BY EASTER SEALS BAY AREA, attracting 230 stakeholders from more than 40 states to strategize on policy reforms.

HOSTED MORE THAN 50 COMMUNITY OUTREACH EVENTS to provide resources and support in local communities to 3,200 attendees.

CONTINUED TO LEAD EFFORTS FOR STATE INSURANCE REFORM, requiring coverage of treatments and therapy associated with autism. In 2017, Alabama became the 46th state to enact these laws for people of all ages.
COLLABORATIVE EFFORTS HELP ADVANCE THE ORGANIZATION’S MISSION OBJECTIVES ACROSS NORTH AMERICA

INCREASING GLOBAL UNDERSTANDING & ACCEPTANCE OF PEOPLE WITH AUTISM

- In partnership with Samsung, the Learn the Love Spectrum campaign was launched and 500 electronic tablets were distributed to people living with autism and service providers.
- Increased sensory-friendly events across Canada, including 192 sensory-friendly shopping opportunities hosted by Toys"R"Us; 384 autism-friendly movie screenings hosted by Cineplex; and 50 Sensitive Santa visits hosted by Cadillac Fairview.
- Hosted 19 Autism Speaks Canada Walks in five provinces including support of volunteer-led Community Walks.
- Developed and executed national training for first responders.

BEING A CATALYST FOR RESEARCH BREAKTHROUGHS

Published paper on Suicidality and Autism.
Funded Dr. Jonathan Weiss’ research at York University, ASD Treatment and Care, focusing on treatment of mental health problems in people with autism spectrum disorders and/or intellectual disabilities across the life span.

IMPROVING THE TRANSITION TO ADULTHOOD

Held leadership role in two federally-funded government grants for pre-employment and employment programs. The partnership is dedicated to the creation of a national network of autism organizations that enable the sharing of innovative and promising practices and collaboration from coast to coast.
Hosted and facilitated Canada’s first federally funded national employment conference.

INCREASING EARLY CHILDHOOD SCREENING & TIMELY INTERVENTION

Provided comprehensive services to hundreds of people at the two Canadian sites of the Autism Speaks Autism Treatment Network.
Funded the Pediatric Developmental Passport Program, helping families find pathways to care through the Family Services Community Grants program.

ENSURING ACCESS TO RELIABLE INFORMATION & SERVICES THROUGHOUT THE LIFE SPAN

Granted $450,000 to service organizations to support people with autism.
Served as advisory committee member of PHAC National Needs Assessment System, establishing the first Canadian prevalence numbers for autism.
Created the rural and remote network with representation from every province and territory.
Autism Speaks relies on the generosity of our constituents, partners and corporations to fuel our mission to enhance lives today and accelerate a spectrum of solutions for tomorrow.

**AUTISM SPEAKS WALK**

Powered by the love of parents, grandparents, siblings, friends, relatives and supporters, the 2017 Autism Speaks Walk program was held in cities across North America, raising $17.9 million. The Autism Speaks Walk is the world’s largest fundraising event to support the diverse needs of the autism community. With every step taken and every dollar raised, the Autism Speaks Walk is enhancing lives today and accelerating a spectrum of solutions for tomorrow.

**SPECIAL EVENTS**

Autism Speaks’ major fundraising events brought in nearly $7 million in 2017. Driving the success of these events: the overwhelming support, dedication and generosity of sponsors, volunteers, in-kind donors and celebrity friends who gave their time, resources and energy to our mission.
THE COMMITMENT OF ALPHA XI DELTA

The national sponsor of the Autism Speaks Walk, Alpha Xi Delta Women’s Fraternity, inspires women to realize their potential by providing opportunities for sisterhood, leadership, knowledge and service. In 2017, Alpha Xi Delta donated more than $1.6 million to Autism Speaks and, since 2009, more than $7.3 million. Alpha Xi Delta’s 130 college chapters and 175,000 initiated members participate in Autism Speaks Walks nationwide, raise funds at AmaXlng Challenges and share heartfelt personal stories of their connections to autism through the Letters of Love campaign.

THE POWER OF TEAMWORK

In events from Boston to New York to Chicago, coast to coast from Walt Disney World to Disneyland, and ranging in distances from 5K’s to marathons, more than 500 people ran on behalf of Autism Speaks through the Team Up program. These dedicated supporters combined their personal fitness challenges and fundraising goals, collectively raising more than $800,000. Participants included people on the autism spectrum, their families, caregivers and other supporters.

AUTISM SPEAKS U

The 56 Autism Speaks U chapters combined fundraising with awareness events to increase understanding and acceptance. Through chapter-led walk teams, as well as new and perennial campus events, Autism Speaks U raised more than $260,000. Many chapters also volunteered in their local autism communities.
# Autism Speaks®

## Corporate and Organization Partners

In communities across the nation, our partners helped move Autism Speaks’ mission forward by educating their employees and constituents about people with autism. They created campaigns, sponsored fundraising events and mobilized volunteers.

### Illuminator: $1 Million or More

**T.J. Maxx** raised more than **$3.5 million** in stores nationwide, during its 14th annual World Autism Month campaign.

**Alpha Xi Delta** raised more than **$1.6 million** as the national sponsor of the Autism Speaks Walk and as hosts of AmaXing Challenge events on college campuses.

**Dollar General** raised more than **$1.5 million** through its World Autism Month campaign, bringing its total donations since 2010 to over $10 million.

**GameStop** raised more than **$1.1 million** in its second World Autism Month campaign.

**Toys “R” Us Canada** contributed more than **$1 million** through an in-store campaign, employee participation in the Autism Speaks Walk, golf tournaments and payroll deductions.

### Champion: $500,000 - $999,000

**White Castle** raised more than **$800,000 in 2017**, breaking the $5 million mark for total donations since 2009.

**SunTrust Foundation** funded the Autism Speaks Special Needs Financial Planning Tool Kit and app, workshops across the Southeast, an Autism Response Team (ART) member as well as continued underwriting of ART’s financial access specialist, with a **grant of $540,000**.

### Founders Circle: $100,000 - $499,000

**Bike to the Beach, Inc.** combines biking, purpose and fun to inspire people to overcome obstacles through personal challenge and raise funds to support people with autism. In 2017, Bike to the Beach **raised $400,000**.

**Islanders Hockey Club** raised **over $106,000** for Autism Speaks. With more than 1,000 youth and adult members, the club also attends the Greater Boston Walk.

**Joe’s Crab Shack** delivered **more than $340,000** to Autism Speaks through an in-store fundraiser during World Autism Month.

**Sprouts Farmers Market Healthy Communities Foundation** supported Autism Speaks and the Arizona Autism Speaks Walk with a **$300,000 donation**.

**Modell’s Sporting Goods**, an East Coast and Mid-Atlantic retailer, generated **over $222,000**.
KIEHL’S partnered with Autism Speaks for a global marketing campaign that generated a $200,000 donation.

HOME DEPOT partnered with Philips Lighting to provide blue light bulbs in stores across North America and supported the effort with a $150,000 donation.

MAZDA’s 2017 Drive for Good campaign committed over $145,000 to Autism Speaks.

ARIZONA MULTIHOUSING ASSOCIATION and MC COMPANIES are dedicated to their partnership with Southwest Autism Research and Resource Center and committed to fundraising for Autism Speaks, raising more than $138,000.

HHM and its 130-plus hotels generated nearly $130,000 for Autism Speaks during World Autism Month.

NEST FRAGRANCES donated proceeds from sales of its Blue Garden candles to Autism Speaks, generating over $130,000.

BOB’S DISCOUNT FURNITURE contributed more than $125,000 as a multi-location sponsor of Autism Speaks Walk and featured Autism Speaks as its second-quarter Café Collections in-store partner.

THE SHAPE OF BEHAVIOR partnered with Autism Speaks Texas Chapter to sponsor five walks across the state and the Houston 8K with a gift of $125,000, as part of its continuing efforts to raise awareness and increase understanding and acceptance.

TEAMSTERS LOCAL 25 made a significant impact on the autism community in New England donating $125,000 to the Autism Speaks New England Chapter.

NEW YORK CITY DEPARTMENT OF SANITATION raised more than $102,000 in the New York Metro market through grassroots fundraising efforts including an annual holiday raffle, World Autism Month puzzle piece campaigns and Autism Speaks Walk teams.

DUNNE MANNING INC.’s annual in-store puzzle piece campaign brings together customers, site level employees and corporate level employees to raise awareness and funds for Autism Speaks. In 2017, Dunne Manning generated a donation of more than $100,000.

SOLGAR HERBS & VITAMINS continued its support of Autism Speaks with a $100,000 donation.

FRENCH’S FOOD SERVICE donated $100,000 and will reintroduce its limited edition 12-ounce French’s Classic Mustard blue bottles in restaurants nationwide for World Autism Month in 2018.

SCENTSY generated a donation of over $100,000 by designating proceeds from sales of its Limited Edition Charitable Cause Scentsy Buddy.
# 2017 TOP WALK FUNDRAISERS

## TOP INDIVIDUAL FUNDRAISERS

<table>
<thead>
<tr>
<th>Position</th>
<th>Name</th>
<th>City</th>
<th>Fundraising Amount</th>
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<tbody>
<tr>
<td>1</td>
<td>Michael Lindsay</td>
<td>Washington, DC</td>
<td>$144,384</td>
</tr>
<tr>
<td>2</td>
<td>Lisa Katz</td>
<td>Los Angeles</td>
<td>$118,267</td>
</tr>
<tr>
<td>3</td>
<td>Marla Garchik</td>
<td>Palm Beach</td>
<td>$81,531</td>
</tr>
<tr>
<td>4</td>
<td>John DiSchiavi</td>
<td>Staten Island</td>
<td>$80,000</td>
</tr>
<tr>
<td>5</td>
<td>Laura Slatkin</td>
<td>Westchester/Fairfield</td>
<td>$60,627</td>
</tr>
<tr>
<td>6</td>
<td>Neil Balter</td>
<td>Arizona</td>
<td>$51,846</td>
</tr>
<tr>
<td>7</td>
<td>Liane Carter</td>
<td>Westchester/Fairfield</td>
<td>$50,025</td>
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<tr>
<td>8</td>
<td>Bob Wright</td>
<td>Palm Beach/Nantucket</td>
<td>$49,320</td>
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<tr>
<td>9</td>
<td>Spencer Savitz</td>
<td>North Shore, Illinois</td>
<td>$49,286</td>
</tr>
<tr>
<td>10</td>
<td>Gabrielle Wittels</td>
<td>Long Island</td>
<td>$43,082</td>
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## TOP TEAM FUNDRAISERS

<table>
<thead>
<tr>
<th>Position</th>
<th>Team</th>
<th>City</th>
<th>Fundraising Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Teamsters Local 25</td>
<td>Greater Boston</td>
<td>$125,025</td>
</tr>
<tr>
<td>2</td>
<td>Team Katz</td>
<td>Los Angeles</td>
<td>$119,808</td>
</tr>
<tr>
<td>3</td>
<td>Christian's Crusaders</td>
<td>Palm Beach/Nantucket</td>
<td>$116,025</td>
</tr>
<tr>
<td>4</td>
<td>Team Tyler</td>
<td>North Shore, Illinois</td>
<td>$106,461</td>
</tr>
<tr>
<td>5</td>
<td>MC Life</td>
<td>Arizona</td>
<td>$105,798</td>
</tr>
<tr>
<td>6</td>
<td>Jack Garchik's Crew</td>
<td>Palm Beach</td>
<td>$81,556</td>
</tr>
<tr>
<td>7</td>
<td>Walking for Mikey Boy</td>
<td>Staten Island</td>
<td>$80,910</td>
</tr>
<tr>
<td>8</td>
<td>NYC Dept of Sanitation</td>
<td>New York City</td>
<td>$75,974</td>
</tr>
<tr>
<td>9</td>
<td>The Slatkin Family Team</td>
<td>Westchester/Fairfield</td>
<td>$60,627</td>
</tr>
<tr>
<td>10</td>
<td>Tyler W</td>
<td>Long Island</td>
<td>$52,917</td>
</tr>
</tbody>
</table>
2017 FINANCIALS

FUNDING SOURCES

- Donated and In-kind Goods and Services $43.1 M
- Walk Program/Retail Partners $28.4 M
- Major Gifts, Grants and Other Contributions $17.9 M
- Events $7.4 M
- Total $96.8 M

YOUR DOLLARS AT WORK

PROGRAM SERVICES

- Family Services, Awareness and Advocacy $62.5 M
- Research $13.6 M
- Total $76.1 M

SUPPORTING SERVICES

- Management and General $4.3 M
- Fundraising $9.0 M
- Total $13.3 M

NET ASSETS

TOTAL NET ASSETS

at December 31, 2017 $18.0 M

*Included in the Funding Sources and Your Dollars at Work are donated and in-kind goods and services totaling $43.1M, primarily related to media and related services, $42M supporting autism awareness and research, and $1.1M relating to fundraising efforts.

To view Autism Speaks' complete audited financial statements please refer to our website AutismSpeaks.org/About-Us/Annual-Reports.
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*Executive Committee Members
Note: Information as of December 31, 2017