

Consolidated Financial Statements and  
Report of Independent Certified Public  
Accountants

**Autism Speaks, Inc.**

March 31, 2024 and 2023

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**REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS**

Board of Directors  
Autism Speaks, Inc.

**Report on the financial statements****Opinion**

We have audited the consolidated financial statements of Autism Speaks, Inc. (a nonprofit organization) (the "Entity"), which comprise the consolidated statements of financial position as of March 31, 2024 and 2023, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Entity as of March 31, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

**Basis for opinion**

We conducted our audits of the consolidated financial statements in accordance with auditing standards generally accepted in the United States of America (US GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Entity and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Responsibilities of management for the financial statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Entity's ability to continue as a going concern for one year after the date the consolidated financial statements are available to be issued.

**Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with US GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with US GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Entity's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

*Grant Thornton LLP*

Philadelphia, Pennsylvania  
September 27, 2024

**Autism Speaks, Inc.**

**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

**March 31,**

	<b>2024</b>	<b>2023</b>
<b>ASSETS</b>		
Cash and cash equivalents	\$ 25,858,469	\$ 29,709,883
Short-term investments	981,268	1,434,849
Pledges and contributions receivable, net	8,080,729	11,978,504
Prepaid expenses and other assets	2,842,606	1,530,675
Property, equipment, and computer software, net	406,504	656,047
	<u>38,169,576</u>	<u>45,309,958</u>
Total assets	<u>\$ 38,169,576</u>	<u>\$ 45,309,958</u>
<b>LIABILITIES AND NET ASSETS</b>		
<b>Liabilities</b>		
Grants payable	\$ 333,955	\$ 168,243
Accounts payable and accrued expenses	2,360,089	3,229,568
Other liabilities	808,741	158,976
	<u>3,502,785</u>	<u>3,556,787</u>
Total liabilities	3,502,785	3,556,787
<b>Net assets</b>		
Without donor restrictions	19,779,872	23,467,919
With donor restrictions	14,886,919	18,285,252
	<u>34,666,791</u>	<u>41,753,171</u>
Total net assets	<u>34,666,791</u>	<u>41,753,171</u>
Total liabilities and net assets	<u>\$ 38,169,576</u>	<u>\$ 45,309,958</u>

The accompanying notes are an integral part of these consolidated financial statements.

Autism Speaks, Inc.

**CONSOLIDATED STATEMENT OF ACTIVITIES**

Year ended March 31, 2024

	Without Donor Restrictions	With Donor Restrictions	Total
<b>Revenue</b>			
Walk program and retail partners	\$ 10,082,493	\$ 1,454,593	\$ 11,537,086
Major gifts and other contributions	10,513,012	4,231,897	14,744,909
Special and community events	7,912,881	60,000	7,972,881
Government grants	-	226,026	226,026
In-kind contributions and donated services (Note B)	70,455,765	-	70,455,765
Other income	1,652,035	148,378	1,800,413
Net assets released from restrictions	9,519,227	(9,519,227)	-
	<u>110,135,413</u>	<u>(3,398,333)</u>	<u>106,737,080</u>
<b>Expenses</b>			
Program services			
Science (including in-kind contributions of \$779,913)	12,447,574	-	12,447,574
Services and support (including in-kind contributions of \$2,100)	14,174,091	-	14,174,091
Understanding and acceptance (including in-kind contributions of \$69,067,610)	76,630,237	-	76,630,237
	<u>103,251,902</u>	<u>-</u>	<u>103,251,902</u>
Supporting services			
Management and general (including in-kind contributions of \$680)	3,024,931	-	3,024,931
Fundraising (including in-kind contributions of \$411,017)	7,546,627	-	7,546,627
	<u>10,571,558</u>	<u>-</u>	<u>10,571,558</u>
Total expenses	<u>113,823,460</u>	<u>-</u>	<u>113,823,460</u>
<b>CHANGE IN NET ASSETS</b>	(3,688,047)	(3,398,333)	(7,086,380)
<b>Net assets, beginning of period</b>	<u>23,467,919</u>	<u>18,285,252</u>	<u>41,753,171</u>
<b>Net assets, end of period</b>	<u><u>\$ 19,779,872</u></u>	<u><u>\$ 14,886,919</u></u>	<u><u>\$ 34,666,791</u></u>

The accompanying notes are an integral part of this consolidated financial statement.

**Autism Speaks, Inc.**

**CONSOLIDATED STATEMENT OF ACTIVITIES**

**Year ended March 31, 2023**

	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>
<b>Revenue</b>			
Walk program and retail partners	\$ 12,265,738	\$ 1,176,692	\$ 13,442,430
Major gifts and other contributions	12,876,706	4,956,964	17,833,670
Special and community events	6,347,071	185,100	6,532,171
Government grants	-	378,253	378,253
In-kind contributions and donated services (Note B)	34,905,325	-	34,905,325
Other income	779,943	58,453	838,396
Net assets released from restrictions	7,854,591	(7,854,591)	-
<b>Total revenue</b>	<b>75,029,374</b>	<b>(1,099,129)</b>	<b>73,930,245</b>
<b>Expenses</b>			
Program services			
Science (including in-kind contributions of \$171,363)	14,531,726	-	14,531,726
Services and support (including in-kind contributions of \$270,792)	14,656,684	-	14,656,684
Understanding and acceptance (including in-kind contributions of \$33,379,669)	41,413,133	-	41,413,133
<b>Total program services</b>	<b>70,601,543</b>	<b>-</b>	<b>70,601,543</b>
Supporting services			
Management and general (including in-kind contributions of \$81,548)	3,304,786	-	3,304,786
Fundraising (including in-kind contributions of \$1,001,953)	7,976,836	-	7,976,836
<b>Total supporting services</b>	<b>11,281,622</b>	<b>-</b>	<b>11,281,622</b>
<b>Total expenses</b>	<b>81,883,165</b>	<b>-</b>	<b>81,883,165</b>
<b>CHANGE IN NET ASSETS</b>	<b>(6,853,791)</b>	<b>(1,099,129)</b>	<b>(7,952,920)</b>
<b>Net assets, beginning of period</b>	<b>30,321,710</b>	<b>19,384,381</b>	<b>49,706,091</b>
<b>Net assets, end of period</b>	<b>\$ 23,467,919</b>	<b>\$ 18,285,252</b>	<b>\$ 41,753,171</b>

The accompanying notes are an integral part of this consolidated financial statement.

Autism Speaks, Inc.

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

Year ended March 31, 2024

	Program Services				Supporting Services			
	Science	Services and Support	Understanding and Acceptance	Total Program Services	Management and General	Fundraising	Total Supporting Services	Total
Salaries and related benefits	\$ 3,352,114	\$ 7,532,891	\$ 2,896,203	\$ 13,781,208	\$ 2,271,421	\$ 3,438,025	\$ 5,709,446	\$ 19,490,654
Science grants, awards, and science	4,701,898	81,369	57,756	4,841,023	-	2,000	2,000	4,843,023
Family services grants, awards, and science	17,822	233,493	64,662	315,977	-	-	-	315,977
Media and media services (donated)	-	-	69,061,441	69,061,441	-	410,025	410,025	69,471,466
Professional and legal fees	2,612,271	1,789,741	682,019	5,084,031	71,998	472,010	544,008	5,628,039
Events, meetings, and conferences	231,385	1,627,176	1,440,145	3,298,706	24,735	763,769	788,504	4,087,210
Printing and promotion	75,147	383,017	1,221,579	1,679,743	7,254	1,079,589	1,086,843	2,766,586
Occupancy	10,152	25,196	11,751	47,099	7,111	12,210	19,321	66,420
Software and website	815,091	516,843	236,723	1,568,657	134,129	260,272	394,401	1,963,058
Advertising	363,610	1,008,153	381,722	1,753,485	1,704	586,122	587,826	2,341,311
Other	207,915	824,039	520,849	1,552,803	482,017	485,790	967,807	2,520,610
Depreciation and amortization	60,169	152,173	55,387	267,729	24,562	36,815	61,377	329,106
	<u>\$ 12,447,574</u>	<u>\$ 14,174,091</u>	<u>\$ 76,630,237</u>	<u>\$ 103,251,902</u>	<u>\$ 3,024,931</u>	<u>\$ 7,546,627</u>	<u>\$ 10,571,558</u>	<u>\$ 113,823,460</u>

The accompanying notes are an integral part of this consolidated financial statement.



Autism Speaks, Inc.

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

Year ended March 31, 2023

	Program Services				Supporting Services			Total
	Science	Services and Support	Understanding and Acceptance	Total Program Services	Management and General	Fundraising	Total Supporting Services	
Salaries and related benefits	\$ 3,694,132	\$ 7,758,483	\$ 3,229,475	\$ 14,682,090	\$ 2,459,648	\$ 3,804,647	\$ 6,264,295	\$ 20,946,385
Science grants, awards, and science	7,096,898	-	35,861	7,132,759	-	-	-	7,132,759
Family services grants, awards, and science	4,370	332,440	96,849	433,659	-	-	-	433,659
Media and media services (donated)	-	-	33,264,514	33,264,514	-	874,004	874,004	34,138,518
Professional and legal fees	1,597,577	1,110,812	390,372	3,098,761	154,482	517,251	671,733	3,770,494
Events, meetings, and conferences	209,671	1,260,287	1,069,670	2,539,628	16,997	565,468	582,465	3,122,093
Printing and promotion	58,670	437,980	1,500,910	1,997,560	11,835	1,363,080	1,374,915	3,372,475
Occupancy	65,891	163,449	88,604	317,944	44,395	82,443	126,838	444,782
Software and website	651,522	539,330	274,788	1,465,640	129,396	272,100	401,496	1,867,136
Advertising	772,638	1,943,373	822,567	3,538,578	524	118,093	118,617	3,657,195
Other	300,317	965,963	583,052	1,849,332	463,797	345,627	809,424	2,658,756
Depreciation and amortization	80,040	144,567	56,471	281,078	23,712	34,123	57,835	338,913
	<u>\$ 14,531,726</u>	<u>\$ 14,656,684</u>	<u>\$ 41,413,133</u>	<u>\$ 70,601,543</u>	<u>\$ 3,304,786</u>	<u>\$ 7,976,836</u>	<u>\$ 11,281,622</u>	<u>\$ 81,883,165</u>

The accompanying notes are an integral part of this consolidated financial statement.

**Autism Speaks, Inc.**

**CONSOLIDATED STATEMENTS OF CASH FLOWS**

**Years ended March 31,**

	<b>2024</b>	<b>2023</b>
<b>Cash flows from operating activities:</b>		
Change in net assets	\$ (7,086,380)	\$ (7,952,920)
Adjustments to reconcile change in net assets to net cash used in operating activities:		
Depreciation and amortization	329,106	338,913
Net gain on foreign currencies	(64,671)	(184,094)
Net unrealized (gain) loss on investments	(308,768)	954,467
Changes in operating assets and liabilities:		
Pledges and contributions receivable, net	3,897,775	(1,704,114)
Prepaid expenses and other assets	(1,351,584)	(443,432)
Grants payable	165,712	(118,426)
Accounts payable and accrued expenses	(869,479)	316,821
Other liabilities	649,765	(152,689)
Net cash used in operating activities	<u>(4,638,524)</u>	<u>(8,945,474)</u>
<b>Cash flows from investing activities:</b>		
Purchases of property, equipment and computer software	(39,910)	(18,996)
Sales of investments	1,839,239	-
Purchases of investments	<u>(1,076,890)</u>	<u>(1,179,902)</u>
Net cash provided by (used in) investing activities	<u>722,439</u>	<u>(1,198,898)</u>
<b>Effect of exchange rate changes on cash and cash equivalents</b>	<u>64,671</u>	<u>202,723</u>
<b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>	<u>(3,851,414)</u>	<u>(9,941,649)</u>
<b>Cash and cash equivalents, beginning of period</b>	<u>29,709,883</u>	<u>39,651,532</u>
<b>Cash and cash equivalents, end of period</b>	<u><u>\$ 25,858,469</u></u>	<u><u>\$ 29,709,883</u></u>

The accompanying notes are an integral part of these consolidated financial statements.

**Autism Speaks, Inc.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**March 31, 2024 and 2023**

**NOTE A - ORGANIZATION**

Autism Speaks, Inc. (AS), a not-for-profit corporation, was formed in 2005. It is dedicated to promoting solutions, across the spectrum and throughout the life span, for the needs of individuals with autism and their families through advocacy and support; increasing understanding and acceptance of people with autism spectrum disorder; and advancing research into causes and better interventions for autism spectrum disorder and related conditions. Through partnership and collaboration, AS is committed to increasing global understanding and acceptance of autism, being a catalyst for research breakthroughs, increasing early-childhood screening and timely interventions, improving the transition to adulthood, and ensuring access to reliable information and services throughout the life span. Canadian operations are incorporated under Canadian law as a separate entity (Autism Speaks Canada), which is controlled by AS. The financial statements of Autism Speaks Canada have been included in the accompanying consolidated financial statements in United States Dollars (USD). All interorganizational transactions have been eliminated.

**NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

***Basis of Accounting***

The consolidated financial statements have been prepared on the accrual basis of accounting and conform to accounting principles generally accepted in the United States of America (U.S. GAAP) as applicable to not-for-profit organizations.

***Net Assets***

The classification of AS's net assets and its revenue and expenses is based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

***Without Donor Restrictions***

Net assets that are either not subject to donor-imposed stipulations or have been reclassified from net assets with donor restrictions because donor restrictions have either expired or been met.

***With Donor Restrictions***

Net assets that contain donor-imposed restrictions that permit AS to use or expend the assets for particular purposes or in specific time periods. The restrictions are satisfied either by the passage of time or by actions of AS.

***Revenue Recognition***

AS follows Accounting Standards Update (ASU) 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. Contributions are recorded as revenue upon the receipt of cash, securities, a gift, or an unconditional pledge. Conditional contributions are recognized as revenue when the conditions on which they depend have been substantially met. Contributions received are recorded as available for unrestricted use unless specifically restricted by the donor, in which case they are classified as with donor restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statement of activities as net assets released from restrictions.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

March 31, 2024 and 2023

***Pledges and Contributions Receivable, Net***

Promises to give are recorded as pledges receivable or other contributions receivable at their fair values when received. Fair values are measured based on the present value of future cash flows, with consideration of expectations about possible variations in the amount and/or timing of the cash flows and other specific factors that would be considered by market participants. As of both March 31, 2024 and 2023, no allowance for doubtful accounts has been established against pledges and other contributions receivable.

***Use of Estimates***

The preparation of consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

***Cash Equivalents***

For financial reporting purposes, AS considers all money market funds and highly liquid investments, with maturities of three months or less when purchased, to be cash equivalents.

***Short-Term Investments***

Investments consist of Canadian Guaranteed Investment Certificates (GIC) with more than three months to less than one year maturity. Investments are recorded at fair value, determined in accordance with the provisions of Accounting Standards Codification (ASC) 820, *Fair Value Measurements*. ASC 820 establishes a fair value hierarchical disclosure framework which prioritizes and ranks the level of market price observability used in measuring investments at fair value. In determining the fair value of investments, AS utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible. Financial instruments with readily available quoted prices in active markets generally will have a higher degree of market price observability and a lesser degree of judgment used in measuring fair value.

Financial instruments measured and disclosed at fair value are classified and disclosed based on the observability of inputs used in the determination of fair value as follows:

- Level 1 - Observable inputs such as quoted prices in active markets.
- Level 2 - Observable inputs other than Level 1 prices, such as quoted prices in less active markets or model-derived valuations that are observable either directly or indirectly.
- Level 3 - Unobservable inputs in which there is little or no market data that are significant to the fair value of the assets or liabilities.

The investments at both March 31, 2024 and 2023 are recurring Level 1 measurements within the fair value hierarchy.

***Property, Equipment and Computer Software***

Computer software costs are capitalized at their costs and are amortized, when placed in service, over the estimated useful lives of the assets of three to four years.

**Autism Speaks, Inc.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

**March 31, 2024 and 2023**

Equipment and property are stated at their costs at the dates of acquisition for purchases of \$5,000 or greater. Computer hardware and equipment and furniture and fixtures are depreciated using the straight-line method over the estimated useful lives of the assets of three to four years. Leasehold improvements are amortized over the term of the lease or the useful life of the improvements, whichever is less.

**Grants**

AS recognizes grant expenses as grantees meet the conditions stipulated in the awards. Conditional promises to give are not recorded as grant expense until the conditions upon which they are based have been met.

**In-Kind Contributions and Donated Services**

AS receives various types of contributed nonfinancial assets on an annual basis such as donated goods and services from other organizations. Donated goods and services consist of donated media, professional advertising and services related to such donated media, donated intangible assets including trademark, content, copyright, and domain name, and other donated services, such as legal and consulting. Donated goods and services that meet the requirements for recognition are recorded as revenue and expenses in the accompanying consolidated statements of activities at their fair values. The majority of the donated services are directly related to efforts to increase understanding and acceptance of people with autism spectrum disorder, which are included in program services in the accompanying consolidated statements of functional expenses. Contributed nonfinancial assets do not have donor-imposed restrictions.

The fair values of the donated media are determined based on consideration of the cost typically incurred by buyers for similar advertising and media, standard discounts given for similarly placed media, the media type and placement, and other considerations. Donated services related to donated media are recorded based upon the fair values determined by the donors based on typical costs incurred in the market when they provide similar services to buyers. All other donated services such as legal and consulting are also recorded based on the fair market values determined by donors who have provided similar services to purchasers. The fair values of donated intangible assets including trademark, content, copyrights, and domain name were valued at \$200,000 as of March 31, 2024, and are not material to the in-kind contributions and donated services received by AS. Donated intangible assets are included in prepaid expenses and other assets in the statement of financial position.

Many volunteers have made significant contributions of time to AS's programs and supporting functions. These contributed services do not meet the criteria for recognition and, accordingly, are not recognized in the accompanying consolidated financial statements.

For the years ended March 31, 2024 and 2023, in-kind contributions and donated services consisted of the following:

	<u>2024</u>	<u>2023</u>
Donated media	\$ 68,754,582	\$ 33,474,338
Professional advertising and services	716,884	664,180
Other donated assets and services	<u>984,299</u>	<u>766,807</u>
Total	<u>\$ 70,455,765</u>	<u>\$ 34,905,325</u>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

March 31, 2024 and 2023

**Advertising**

Advertising expenses have been recorded as expense once incurred. Such expenses consist primarily of professional media and advertising services utilized as part of AS's understanding and acceptance programmatic activities.

**Foreign Currency Translation**

Revenue and expenses of Autism Speaks Canada are translated at the average exchange rates for the year. Gains and losses from foreign currency translation are included in other income in the consolidated statement of activities.

**Functional Allocation of Expenses**

The cost of providing AS's programs and supporting services has been summarized on a functional basis in the consolidated statements of activities. Expenses directly attributable to a specific functional area of AS are reported as expenses of that functional area. Expenses attributable to more than one functional area are allocated using a variety of cost allocation techniques such as an analysis of staff time and effort and square footage.

**Leases**

In accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 842, *Leases*, AS determines if an arrangement is a lease at inception. All leases are recorded in the consolidated statement of financial position except for leases with an initial term less than 12 months for which AS made the short-term lease election. Operating lease right-of-use assets (ROU) and lease liabilities are recognized at the lease commencement date based on the present value of the lease payments over the lease term using a risk-free rate (the U.S. Treasury Rate with a comparable term for each operating lease). ROU assets also include adjustments related to lease payments made before the commencement date. Operating lease expense is recognized on a straight-line basis over the lease term within the appropriate functional category in the consolidated statement of activities. Lease terms may include options to extend or terminate the lease when it is reasonably certain AS will exercise the option. ROU assets are included in prepaid expenses and other assets in the statement of financial position and the related lease liabilities are included in other liabilities in the statement of financial position.

**Recently Adopted Accounting Pronouncement**

ASU 2016-13, *Financial Instruments - Credit Losses*, was effective for AS on April 1, 2023. This ASU addresses measurement of credit losses on financial instruments and replaces the incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of information to inform credit loss estimates. The adoption of this guidance did not have an impact on the consolidated financial statements.

**Reclassifications**

Certain reclassifications have been made to prior year amounts in the consolidated financial statements to conform to the current year presentation. These reclassifications had no impact on AS' total assets, liabilities, or change in net assets.

**NOTE C - CONCENTRATION OF CREDIT RISK**

Financial instruments that potentially subject AS to concentration of credit risk consist primarily of cash and cash equivalents, accounts receivable and pledges receivable.

**Autism Speaks, Inc.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

**March 31, 2024 and 2023**

AS has cash deposits at financial institutions in excess of the Federal Deposit Insurance Corporation limit; however, management does not believe that there is any significant risk of loss on any uninsured amounts. AS's management has assessed the credit risk at March 31, 2024 and has determined that an allowance for the potential loss due to credit risk is not necessary.

Pledges and other receivables at March 31, 2024 are due from various individuals, corporations, institutions and foundations. AS's management has assessed the credit risk associated with these receivable balances in determining the fair value of pledges receivable (see Note D).

**NOTE D - PLEDGES AND CONTRIBUTIONS RECEIVABLE, NET**

AS's pledges and contributions receivable, net consisted of unconditional promises to give as follows as of March 31, 2024, and 2023:

	<u>2024</u>	<u>2023</u>
Receivable in less than one year	\$ 4,506,630	\$ 8,748,315
Receivable in one to five years	3,768,731	3,228,764
Receivable in greater than five years	<u>203,115</u>	<u>240,403</u>
Total future value	8,748,476	12,217,482
Less: amount to reduce to fair value	<u>(397,747)</u>	<u>(238,977)</u>
Pledges receivable, net	<u>\$ 8,080,729</u>	<u>\$ 11,978,505</u>

The discount rate used to determine the fair value of pledges receivable was 6.65% in 2024 and 6.15% in 2023, respectively.

**Autism Speaks, Inc.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

**March 31, 2024 and 2023**

**NOTE E - AVAILABILITY OF FINANCIAL ASSETS**

The following reflects AS's financial assets as of the consolidated statements of financial position date of March 31, 2024 and 2023, reduced by amounts not available for general use within one year of the consolidated statement of financial position date because of contractual or donor-imposed restrictions or internal designations.

	2024	2023
Financial assets:		
Cash and cash equivalents	\$ 25,858,469	\$ 29,709,883
Short-term investments	981,268	1,434,849
Pledges and contributions receivable, net	8,080,729	11,978,505
Total financial assets	34,920,466	43,123,237
Less: amounts unavailable for general expenditures within one year:		
Pledges receivable collectible beyond one year	(3,574,099)	(3,230,190)
Restricted by donors with purpose restrictions	(7,621,367)	(9,720,741)
Total amounts unavailable for general expenditures	(11,195,466)	(12,950,931)
Less: Finance and Investment Committee designated operating reserve	(18,500,000)	(25,000,000)
Total financial assets available to management for general expenditure, payment of current liabilities, future grant commitments, and operating lease commitments within one year	\$ 5,225,000	\$ 5,172,306

AS has future grant commitments and lease commitments as disclosed in Notes H and I, respectively.

**NOTE F - PROPERTY, EQUIPMENT, AND COMPUTER SOFTWARE, NET**

As of March 31, property, equipment, and computer software consisted of the following:

	2024	2023
Computer hardware and equipment	\$ 828,638	\$ 826,866
Furniture and fixtures	171,962	141,143
Computer software	2,590,259	2,583,185
Leasehold improvements	562,330	562,330
	4,153,089	4,113,524
Less: accumulated depreciation and amortization	(3,746,685)	(3,457,477)
Property, equipment, and computer software, net	\$ 406,504	\$ 656,047



**Autism Speaks, Inc.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

**March 31, 2024 and 2023**

**NOTE G - NET ASSETS WITH DONOR RESTRICTIONS**

Net assets with donor restrictions consisted of the following at March 31:

	2024	2023
Purpose restrictions:		
Science	\$ 3,499,397	\$ 5,548,777
Services and support	4,120,289	4,170,257
Other programs	1,681	1,707
Total purpose restrictions	7,621,367	9,720,741
Time restricted	7,265,552	8,564,511
Net assets with donor restrictions	<u>\$ 14,886,919</u>	<u>\$ 18,285,252</u>

As of March 31, 2024, \$5,838,415 of time-restricted net assets were also program-restricted.

During the years ended March 31, net assets were released from restrictions as follows:

	2024	2023
Time restrictions	\$ 587,039	\$ 419,233
Science	4,812,694	5,442,570
Services and support	4,119,468	1,981,695
Other programs	26	11,093
	<u>\$ 9,519,227</u>	<u>\$ 7,854,591</u>

**NOTE H - GRANTS**

Unconditional obligations for science grants and awards were \$333,955 and \$168,243 for the years ended March 31, 2024 and 2023, respectively, and are reflected in grants payable in the accompanying consolidated statements of financial position. In addition, at March 31, 2024, grants and awards commitments of approximately \$954,238 are subject to discretionary approval, pending the satisfactory progress of research and the availability of funds. If satisfactory progress is achieved and funds are available, payment of the commitment outstanding at March 31, 2024 is scheduled in fiscal year 2025.

**Autism Speaks, Inc.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

**March 31, 2024 and 2023**

**NOTE I - OPERATING COMMITMENTS**

***Leasing Commitments***

AS operating lease pertains to office space expiring through 2029.

Supplemental Statement of Financial Position Information

Right-of-use (ROU) assets	\$ 407,985
Accumulated amortization	<u>(34,097)</u>
ROU assets, net	<u>\$ 373,888</u>
Lease liability	<u>\$ 430,142</u>
Weighted-average remaining lease term (years)	5.33
Weighted-average discount rate	6.15%

Lease Maturity Table:

<u>Years Ending March 31,</u>	<u>Amount</u>
2025	\$ 83,817
2026	93,583
2027	95,923
2028	98,321
2029	100,779
Thereafter	<u>33,868</u>
	506,291
Less: effects of discounting	<u>(76,149)</u>
	<u>\$ 430,142</u>

For the years ended March 31, 2024 and 2023, rent expense was \$100,468 and \$499,829, respectively.

**NOTE J - ALLOCATION OF JOINT COSTS**

AS incurred joint costs to promote solutions, across the spectrum and throughout the life span, for the needs of individuals with autism and their families through advocacy and support; and increasing understanding and acceptance of people with autism spectrum disorder. Costs were allocated as follows for the years ended March 31:

	<u>2024</u>	<u>2023</u>
Fundraising	\$ 4,632,638	\$ 4,925,988
Management and general	1,068,077	1,181,016
Program services	<u>8,503,377</u>	<u>8,614,414</u>
Total	<u>\$ 14,204,092</u>	<u>\$ 14,721,418</u>

**Autism Speaks, Inc.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

**March 31, 2024 and 2023**

**NOTE K - RETIREMENT PLAN**

AS implemented the Autism Speaks 401(k) Plan (AS 401(k) Plan), effective January 1, 2007. Under the AS 401(k) Plan, AS will make annual contributions ranging from 3% to 4% of an employee's salary to individual employee accounts for eligible employees, subject to Internal Revenue Service rules and limitations. Employer contributions for the years ended March 31, 2024 and 2023 were \$443,257 and \$539,188, respectively.

**NOTE L - LINE OF CREDIT**

AS is party to a line of credit agreement under which it can borrow up to \$1,500,000 through January 31, 2028. Borrowings bear interest at the Bloomberg Short-Term Bank Yield Index daily floating rate plus 1.25 percentage points and are unsecured. There was no balance outstanding at March 31, 2024 and 2023.

**NOTE M - INCOME TAX STATUS**

AS follows guidance that clarifies the accounting for uncertainty in tax positions taken or expected to be taken in a tax return, including issues relating to financial statement recognition and measurement. Guidance provides that the tax effects from an uncertain tax position can only be recognized in the financial statements if the position is "more-likely-than-not" to be sustained if the position were to be challenged by a taxing authority. The assessment of the tax position is based solely on the technical merits of the position, without regard to the likelihood that the tax position may be challenged.

AS is exempt from federal income tax under Internal Revenue Code (Code) section 501(c)(3), though it is subject to tax on income unrelated to its exempt purpose, unless that income is otherwise excluded by the Code. AS has processes presently in place to ensure the maintenance of its tax-exempt status; to identify and report unrelated income; to determine its filing and tax obligations in jurisdictions for which it has nexus; and to identify and evaluate other matters that may be considered tax positions. The Canadian entity, exempt from Canadian income taxes, is organized without share under the Canadian Corporations Act. AS has determined that there are no material uncertain tax positions that require recognition or disclosure in the consolidated financial statements.

**NOTE N - SUBSEQUENT EVENTS**

AS has evaluated events and transactions occurring through September 27, 2024, which is the date that the consolidated financial statements were available to be issued, for disclosure and recognition.